


# **EXPORT WORKSHOP ON INTERNATIONAL TRADE PROCEDURES AND PAYMENTS**

**December 27, 2022**



**25 Seats Only**



# About JIMS KALKAJI

Jagannath International Management School (JIMS) Kalkaji, New Delhi functions under the aegis of Jagannath Gupta Memorial Educational Society, a non-profit registered organization which has been imparting high-quality professional education since 1993. The campus was established in the year 1997. It has over time developed into a reputed centre of excellence for conduct of research and consultancy services for private and public sector organizations. Our sustained focus on improving the quality of our academic deliverables has resulted in award of the prestigious South Asian Quality Assurance System (SAQS) and National Board of Accreditation (NBA) accreditations. Both these Programmes Post Graduate Diploma in Management (PGDM) and Post Graduate Diploma in Management - International Business (PGDM- IB) have been granted equivalence to Master of Business Administration (MBA) degree by Association of Indian Universities (AIU). The institute has also been awarded the ISO 9001:2015 international quality certification in 2003. JIMS Kalkaji has collaborated with the prestigious college Shri Ram College of Commerce (SRCC), the University of Delhi for strategic associations. JIMS Kalkaji is the member of AACSB. We are also a proud member of Federation of International Export Organization (FIEO).

## Programmes

The Institute offers a wide range of management programmes starting with its flagship Two-Year Post Graduate Diploma in Management (General) and Two-Year Post Graduate Diploma in International Business Management recognised by the All India Council for Technical Education (AICTE), Ministry of Education, Government of India, AIU equivalence to PGDM and PGDM (IB).

## **OVERVIEW OF THE WORKSHOP**

WE INVITE YOU TO LEARN FROM THE VETERANS OF THE INDUSTRY ON THE DIMENSIONS OF ESTABLISHING BUSINESS IN THE INTERNATIONAL ARENA.

## **OBJECTIVES OF WORKSHOP**

- TO GIVE INSIGHTS ON 'HOW TO START EXPORT BUSINESS'.
- HAND ON PROCEDURE TO FILE IEC (IMPORT EXPORT CODE THROUGH ANF -AAYAT NIRYAT FORM).
- TO DISCUSS THE PRACTICAL INSIGHTS ABOUT INTERNATIONAL TRADE PAYMENTS.
- TO ANALYZE THE COMPETITIVENESS OF INDIA'S EXPORTS.

## **PROGRAMME SCHEDULE -**

**27TH DEC 2022**

<b>SESSION NO</b>	<b>TIMING</b>	<b>TITLE</b>
• 1	9.30 -11.30 AM	REGISTRATION STAGES, INCO TERMS -E-IEC
• 2	12.00- 1.30 PM	METHODS OF PAYMENTS
• 3	2.30 -4.30 PM	IB-ANALYTICS (HSN CODE, DATA ANALYSIS)



## **RESOURCE PERSONS**

### **SHRI K K VATSA**

SHRI K K VATSA HAS AN OVERALL EXPERIENCE OF OVER 40 YEARS AND HAS WORKED WITH BANK OF BARODA, NIBSCOM IN VARIOUS CAPACITIES. SHRI K. K VATSA HAS BEEN SUPERANNUATED AS DY GEN MANAGER FROM BANK OF BARODA ON 31.05.2015. MR VATSA HAS SERVED AS CHIEF FACULTY (FEX & TREASURY OPERATIONS) AT THE NATIONAL INSTITUTE OF BANKING STUDIES AND CORPORATE MANAGEMENT AND DELIVERED TRAINING TO OFFICERS/EXECUTIVES FROM VARIOUS BANKS. MR VATSA HAS EXPERTISE IN CREDIT MANAGEMENT, TRADE FINANCE & FOREIGN EXCHANGE MARKETS.

### **DR NAVNEET GERA**

DR NAVNEET GERA IS PROFESSOR IN JIMS KALKA JI. DR GERA HAS COMPLETED HIS MIB (MASTER'S IN INTERNATIONAL BUSINESS) FROM MOHAN LAL SUKHADIA UNIVERSITY (M.L.S.U), UDAIPUR AND HAS AN EXPERIENCE OF 18 YEARS. DR GERA IS A MEMBER OF AIB (ACADEMY OF INTERNATIONAL BUSINESS) AND HAS CONDUCTED MORE THAN 25 WORKSHOPS ON EXPORT MANAGEMENT. DR GERA HAS CONDUCTED MDPS FOR OFFICERS OF COIR BOARD, MARINE PRODUCT EXPORT DEVELOPMENT AUTHORITY.

